



# IIM

विद्या परं दैवतम्  
(An Institution of National Importance under Ministry of Education, Govt. of India)

भारतीय प्रबंध संस्थान विशाखपट्टणम  
Indian Institute of Management Visakhapatnam  
(An Institution of National Importance under Ministry of Education, Govt. of India)

File no: IIMV/EEP/2022-23/01/PB/MoM

Date:26.04.2022

**Sub: Minutes of Meeting of Pre-Bid held on 18.04.2022 at 14:30 PM vide online mode, regarding the Tender No.: IIMV/EEP/2022-23/01 Dated 11 April 2022.**

Attendees:

From IIMV:

- (i) Mr. Jelani Mohammed, Senior Administrative Officer (Administration)
- (ii) Mr. Jeremiah Sunadh P, Assistant (Administrative), EEP Office

Prospective Bidder(s) :

Representatives from the following firms attended through online mode.

- (i) Upila
- (ii) Times-TSW
- (iii) Ascensive Educare
- (iv) Talents Print
- (v) Nulearn
- (vi) Times Professional Learning.

The following queries were submitted by the prospective bidders. The details are appended below with a response by IIMV.

Please note that the reference of the Tender document cited in the following table may be referred to the **Tender No.: IIMV/EEP/2022-23/01 Dated 11 April 2022.**

S.No	Question	Response by IIMV
1	What kind of programs are you looking at offering through the partnership? Is it diplomas or are you also considering offering an EPGP kind of format?	Please refer the point no: 4(b) of the Tender document
2	How will the allocation of programmes happen across the two partners? What is the process that you will follow?	Please refer the point no:10(b) of the Tender document
3	Marketing and sales being the partners responsibility?	Please refer the Scope of work mentioned at Point no : 04 of the Tender document
4	Are you expecting the partner to collect the revenue and paying right?	Please refer the Scope of work mentioned at Point no : 12 of the Tender document

5	How many partners are you looking to select through this tender?	Please refer the point no:10(b) of the Tender document
6	Are you providing offer alumni status to the participants of the program, if given for how much duration programs?	Yes, for duration please check point no: 4(b) of the Tender document.
7	How to get the Experience Certificate of the candidate who will be enrolling in the PG courses from unorganized Sectors for enrolling in the Executive program?	Participation in the executive education programs requires that aspirants meet the prescribed post-qualification experience criteria. This can be in any sector (organized or unorganized), entrepreneurial, self-employed etc. Tangible evidence of such engagement should be produced.
8	Do you conduct Majority certificates programs/ majority diploma programs, or will it be both?	Please refer the point no: 4(b) of the Tender document
9	What's the kind of faculty bandwidth that has been provided for these kinds of programmes?	As per the requirement
10	How many programmes do you plan to start over the next two years? What is the vision?	Please refer to point no. 4(c)(2) of Tender Document. This is the minimum per year. The Institute has ambitious plans to scale up its executive education programs, in a big way, much beyond this minimum. The Institute looks forward to the EA being a strong and positive catalyst in this endeavour.
11	Is there a separate office that has been formulated or separate team that has been formulated to supposed to support this venture?	Yes
12	For L1 & L2 does L2 get an opportunity to match, or you take both? How does it happen?	Please refer the point no :07 of the Tender document.
13	Do these diploma programs include with credits?	Yes.

Sd/-  
SAO (Administration)