

PhD Programme

Areawise Admission Process for 2021 Batch

All applicants to the PhD 2021, must meet the eligibility and test scores criterion as mentioned in the PhD Admission Procedure for 2021 batch document for further consideration.

Decision Sciences (DS)

1. For all the applicants meeting the eligibility criterion, the criteria used for shortlisting for personal interview (PI) are as follows:
 - a) **Academic performance:** 12th standard, Bachelors/Master's degrees (wherever applicable)
 - b) **Test performance:** CAT/GMAT/GRE/**UGC-JRF**(*Economics/Management/Computer Science and Applications/Electronic Science/Environmental Sciences*)/**CSIR-UGC-NET**(*Chemical Sciences/Earth, Atmosphere, Ocean, and Planetary Sciences/Mathematical Sciences/Physical Sciences*)/GATE(*all the subjects except life science*).
 - c) **Research potential:** will be assessed based on-
 - Evidence of research work, project work, and publications if any
 - Research proposal and Synopsis
 - Research exposure- RA/AI
 - Teaching/Professional Experience
 - Referee letters- Two Recommendation letters (preferably one of them from a faculty)
2. Criteria used during Interviews
 - Communication Skills
 - Motivation for Research
 - Conceptual skills
3. Final ranking of applicants for offers will be based on the composite score (Pre-PI & PI Scores)

Economics

1. For all the applicants meeting the eligibility criterion, the criteria used for shortlisting for personal interview (PI) are as follows:
 - a) **Academic performance:** 12th standard, Bachelors/Master's degrees (wherever applicable)
 - b) **Work Experience:** At least two-years full time after under-graduation or post-graduation
 - c) **Test performance:** CAT/GMAT/GRE/JRF-NET (*Economics/Commerce/Management/Population Studies/Computer Science and Applications*)
 - d) **Research potential:** will be assessed based on-
 - Evidence of research work, project work, and publications if any
 - Research proposal and Synopsis
 - Research exposure- RA/AI
 - Teaching/Professional Experience
 - Referee letters- Two Recommendation letters (preferably one of them from a faculty)

2. Criteria used during Interviews
 - Communication Skills
 - Motivation for Research
 - Conceptual Skills
3. Final ranking of applicants for offers will be based on the composite score (Pre-PI & PI Scores)

Finance & Accounting (F&A)

1. For all the applicants meeting the eligibility criterion, the criteria used for shortlisting for personal interview (PI) are as follows:
 - a) **Academic performance:** 12th standard, Bachelors/Master's degrees (wherever applicable)
 - b) **Test performance:** CAT/GMAT/GRE/JRF-NET(*Economics/Commerce/Management*)
 - c) **Research potential:** will be assessed based on-
 - Evidence of research work, project work, and publications if any
 - Research proposal and Synopsis
 - Research exposure- RA/AI
 - Teaching/Professional Experience
 - Any professional qualifications like CA / CS / ICAI /CPA/ CFA/FRM etc.
 - Referee letters- Two Recommendation letters (preferably one of them from a faculty)
2. Criteria used during Interviews
 - Communication Skills
 - Motivation for Research
 - Conceptual Skills
3. Final ranking of applicants for offers will be based on the composite score (Pre-PI & PI Scores)

Information Systems (IS)

1. For all the applicants meeting the eligibility criterion, the criteria used for shortlisting for personal interview (PI) are as follows:
 - a) **Academic performance:** 12th standard, Bachelors/Master's degrees (wherever applicable)
 - b) **Test performance:** CAT/GMAT/GRE/GATE/JRF-NET(*Economics/Commerce/Population Studies/Management/Forensic Science/ Computer Science and Applications/ Electronic Science/ Environmental Sciences*)
 - c) **Research potential:** will be assessed based on-
 - Evidence of research work, project work, and publications if any
 - Research proposal and Synopsis
 - Research exposure- RA/AI
 - Teaching/Professional Experience
 - Referee letters- Two Recommendation letters (preferably one of them from a faculty)
2. Criteria used during Interviews
 - Communication Skills
 - Motivation for Research
 - Conceptual Skills

3. Final ranking of applicants for offers will be based on the composite score (Pre-PI & PI Scores)

Marketing

1. For all the applicants meeting the eligibility criterion, the criteria used for shortlisting for personal interview (PI) are as follows:
 - a) **Academic performance:** 12th standard, Bachelors/Master's degrees (wherever applicable)
 - b) **Work Experience:** Sales & Marketing Role/Teaching or Research Marketing
 - c) **Test performance:** CAT/GMAT/GRE/JRF-NET(*Management/Economics/Commerce*)
 - d) **Research potential:** will be assessed based on-
 - Evidence of research work, project work, and publications if any
 - Research proposal and Synopsis
 - Research exposure
 - Referee letters- Two Recommendation letters (preferably one of them from a faculty)
2. Criteria used during Interviews
 - Communication Skills
 - Motivation for Research
 - Conceptual Skills
3. Final ranking of applicants for offers will be based on the composite score (Pre-PI & PI Scores)

Organizational Behaviour and Human Resource Management (OB&HR)

1. For all the applicants meeting the eligibility criterion, the criteria used for shortlisting for personal interview (PI) are as follows:
 - a) **Academic performance:** 12th standard, Bachelors/Master's degrees (wherever applicable)
 - b) **Work Experience:** Teaching / Research / Consulting / other professional experience in relevant domain
 - c) **Test performance:** CAT/GMAT/GRE/JRF-NET (*Management/Human Resource Management/Psychology/Sociology/Any other social science subject*)
 - d) **Research potential:** will be assessed based on-
 - Evidence of research work, project work, and publications if any
 - Research proposal and Synopsis
 - Research exposure
 - Referee letters- Two Recommendation letters (preferably one of them from a faculty)
2. Criteria used during Interviews
 - Communication Skills
 - Motivation for Research
 - Conceptual Skills
3. Final ranking of applicants for offers will be based on the composite score (Pre-PI & PI Scores)

Production and Operations Management (POM)

1. For all the applicants meeting the eligibility criterion, the criteria used for shortlisting for personal interview (PI) are as follows:
 - a) **Academic performance:** 12th standard, Bachelors/Master's degrees (wherever applicable)
 - b) **Test performance:** CAT/GMAT/GRE/GATE/JRF-NET (*Economics/Commerce/Population Studies/Management/Forensic Science/ Computer Science and Applications/ Electronic Science/ Environmental Sciences*)
 - c) **Research potential:** will be assessed based on-
 - Evidence of research work, project work, and publications if any
 - Research Proposal and Synopsis
 - Research exposure- RA/AI
 - Teaching/Professional Experience
 - Referee letters- Two Recommendation letters (preferably one of them from a faculty)
2. Criteria used during Interviews
 - Communication skills
 - Research Outlook: Based on comprehensive enquiry of submitted Research
 - Conceptual Understanding
3. Final ranking of applicants for offers will be based on the composite score (Qualifying Score, Research Potential & Interview Score)

Strategy

1. For all the applicants meeting the eligibility criterion, the criteria used for shortlisting for personal interview (PI) are as follows:
 - a) **Academic performance:** 12th standard, Bachelors/Master's degrees (wherever applicable)
 - b) **Work Experience:** Senior or Junior Management Role/Teaching or Research Strategy
 - c) **Test performance:** CAT/GMAT/GRE/JRF-NET(*Management/Economics/Commerce*)
 - d) **Research potential:** will be assessed based on-
 - Evidence of research work, project work, and publications if any
 - Research proposal and Synopsis
 - Research exposure
 - Referee letters- Two Recommendation letters (preferably one of them from a faculty)
2. Criteria used during Interviews
 - Communication Skills
 - Motivation for Research
 - Conceptual Skills
3. Final ranking of applicants for offers will be based on the composite score (Pre-PI & PI Scores)