



विद्या परं दैवतम्

IIM

भारतीय प्रबंध संस्थान विशाखपट्टणम

Indian Institute of Management Visakhapatnam

Career Development Services

Final Placement Report 2018

PGP 2016-18

Mar 14, 2018

Three years from the commencement, Indian Institute of Management Visakhapatnam showcases its excellence once again, with 100% placements for the batch of PGP 2016-18. Despite the increasing competition, the students have shown robust performance in attracting the country's premier companies. The industry has shown its staunch support by offering diverse profiles and niche roles.

The Final Placement Process for IIM Visakhapatnam was on rolling basis held on campus, and the Institute witnessed 42 companies participating in the process and multiple offers being rolled out. Due to the outstanding efforts of students in summer internship and corporate competitions, 18% of the students received PPO/PPIs.

The average salary for the top quartile offers is Rs. 16.29 Lakhs per annum (LPA), and the top half is Rs. 14.14 LPA. The average salary for the batch is Rs. 12.07 LPA while the median stood at Rs. 11.70 LPA. The dominant roles offered were Sales & Marketing (44.4%), Consulting (11.1%) and General Management (8.9%). Other key roles included Finance, Analytics and Strategy (each 6.7%), and, Product Management, FinTech and Operations (each 4.4%) and Human Resources (2.3%).

Reputed companies from the BFSI sector such as ICICI Lombard, HDFC Bank participated in the process and offered roles in Product Management, Analytics, Sales & Marketing domains.

One of the big four consulting firms, KPMG recruited students for their Government Advisory and Strategy & Operations Consulting practice. Leading FMCG company Amul recruited students in the domain of Sales & Marketing. Infrastructure giant GMR extended offers for its Management Trainee program in Operations domain. One student bagged an off-campus offer from Deloitte Consulting.

Engineering and Electronics multinational Bosch, IT/ITES companies like Sutherland Global Services, TechAspect, Click Labs offered roles in General Management, Business Development, Strategy and Digital Marketing domains.

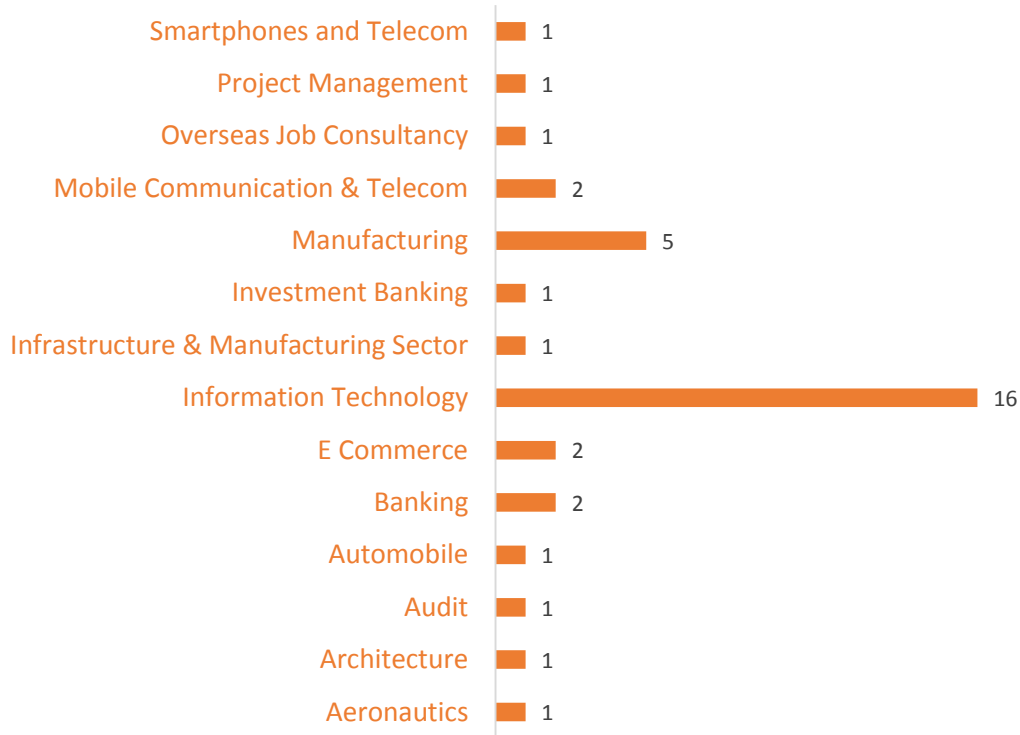
Analytics and Decision sciences firms like MuSigma, Perceptive Analytics made attractive domain-specific roles.

Reaffirming its faith in the Institution, Government of Andhra Pradesh (GoAP) recruited once again, students for their Vision Management Unit. Three students were selected for the prestigious fellowship programs of GoAP.

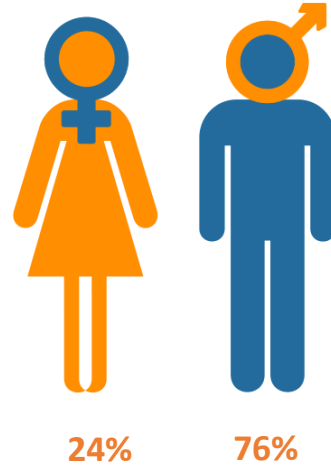
The season also witnessed participation from various companies of other growing sectors like education, luxury goods & e-commerce.

Student Batch Profile PGP 2016-18

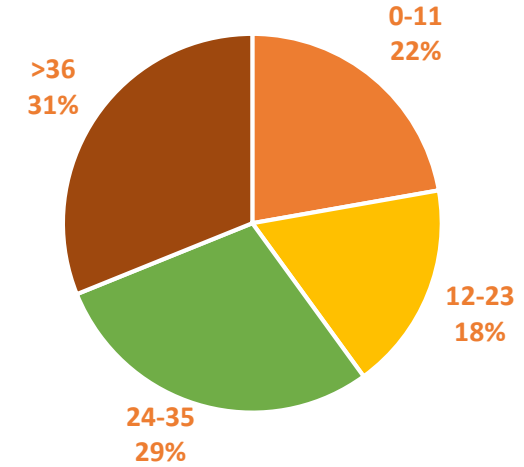
Work Experience Sectors



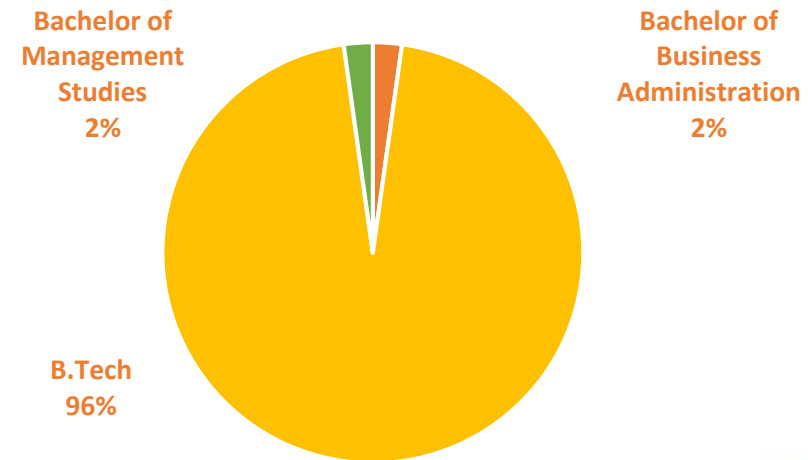
Gender Diversity



Work Experience (In months)








Academic Background



Final Placement Highlights

Total no. of Student eligible for placements	45
No. of companies offering placements	42
No. of PPO/PPI	8
Total no. of offers received	50

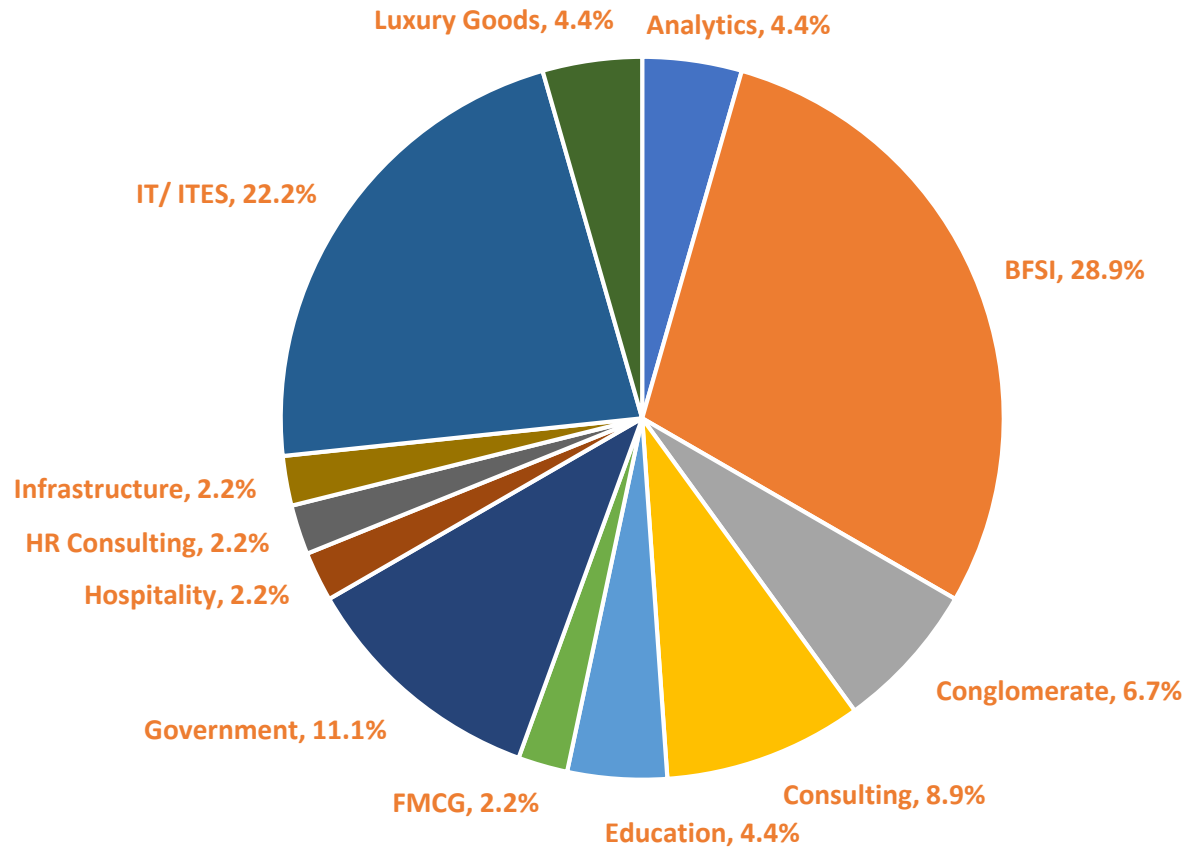
-  Average Salary for Top Quartile – Rs. 16.29 LPA
-  Average Salary for Top Half – Rs. 14.14 LPA
-  Average Salary for the Batch – Rs. 12.07 LPA
-  Median Salary for the Batch – Rs. 11.70 LPA
-  Pre Placement Offer/Interview – 18%



Sector wise Break-Up

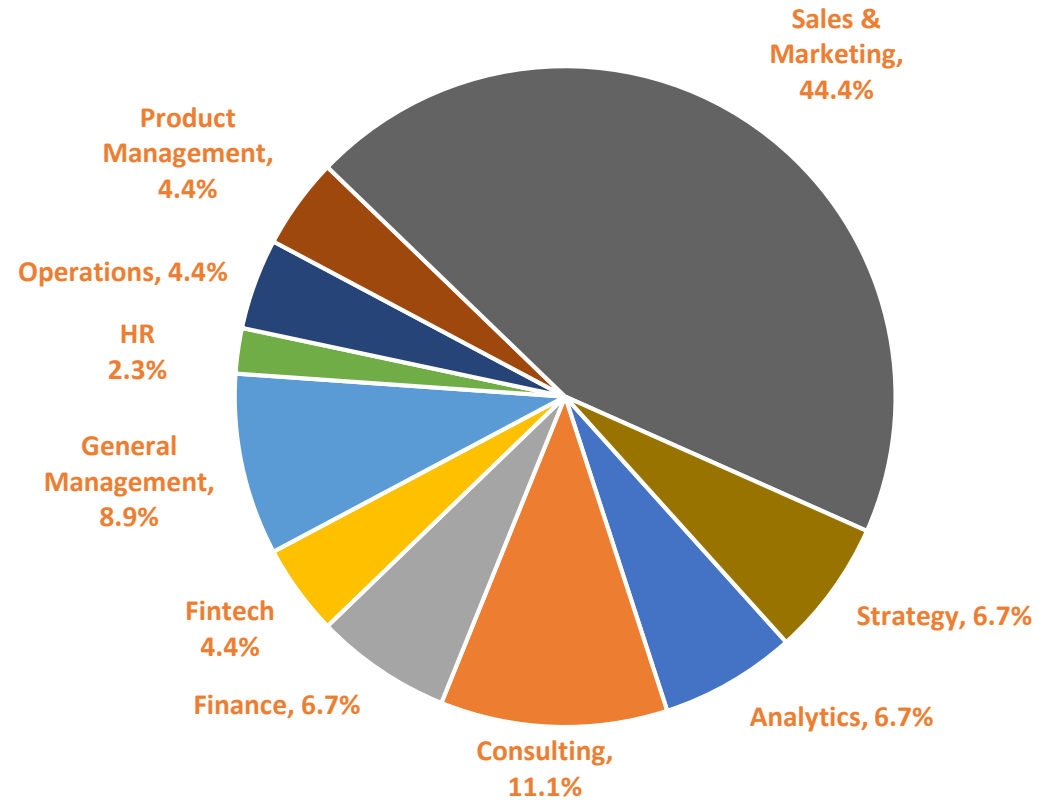


Sector	No. of Offers
Analytics	2
BFSI	13
Conglomerate	3
Consulting	4
Education	2
FMCG	1
Government	5
Hospitality	1
HR Consulting	1
Infrastructure	1
IT/ ITES	10
Luxury Goods	2



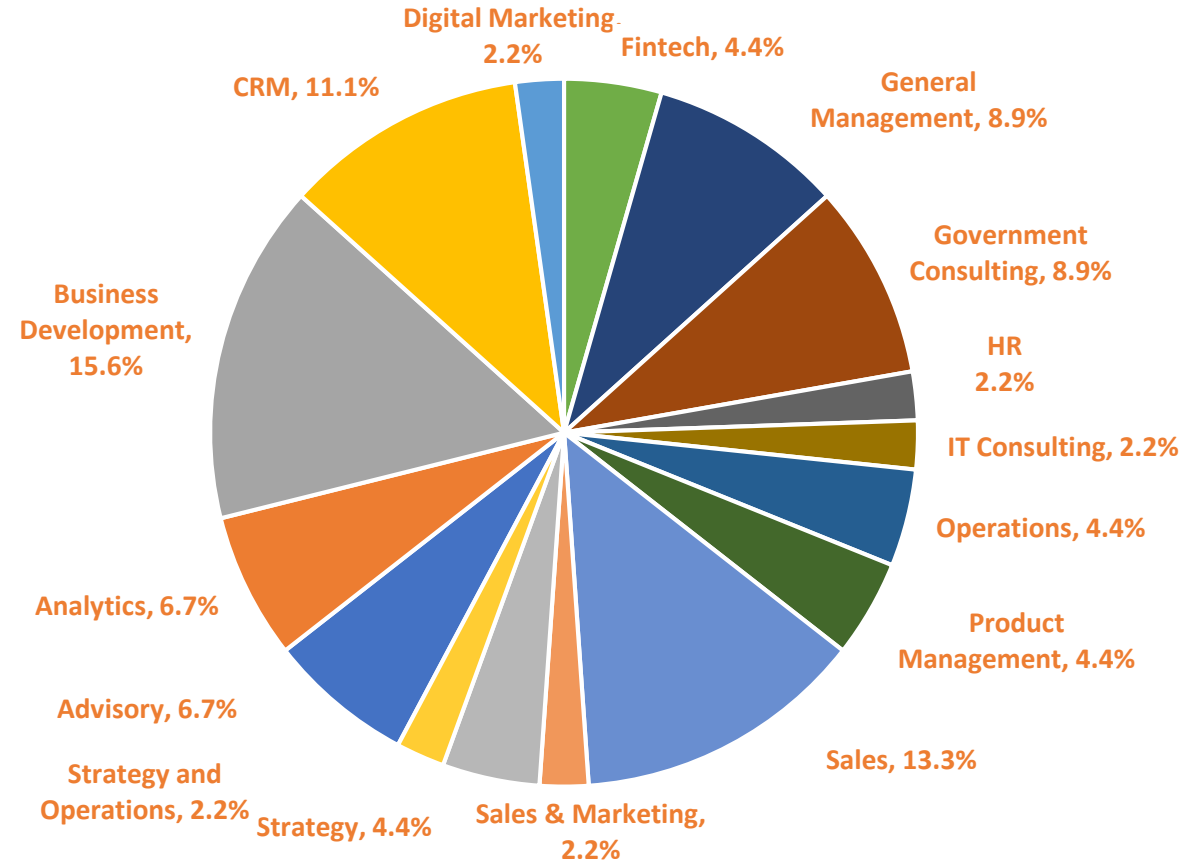
Domain wise Break-Up

Domain	No. Of Offers
Analytics	3
Consulting	5
Finance	3
Fintech	2
General Management	4
HR	1
Operations	2
Product Management	2
Sales & Marketing	20
Strategy	3



Function/Role wise Break-Up

Function/Role	No. Of Offers
Advisory	3
Analytics	3
Business Development	7
CRM	5
Digital Marketing	1
Fintech	2
General Management	4
Government Consulting	4
HR	1
IT Consulting	1
Operations	2
Product Management	2
Sales	6
Sales & Marketing	1
Strategy	2
Strategy & Operations	1



Some of our Recruiters



BOSCH



Amul



Mu Sigma



TECHASPECT

OYO

The
QUARRY



BASIX
Equity for Equity



Next EducationTM
Transforming Education



The Learning App



clicklabs



Prof. M Chandrasekhar, Director, Indian Institute of Management, Visakhapatnam

Our students have once again done us proud by their stellar performance in the placements. We thank our illustrious recruiters for the trust and confidence reposed in the Institute for the second consecutive year and compliment our students, for living up to those expectations admirably. Mentoring by IIM Bangalore and facilitation by the Career Development Services team under strong and proven leadership are the key enablers of our success. Our special thanks to the Government of AP for offering to our students this year too, exciting and challenging roles. Overall, the recognition, rewards and roles won by our students are truly praise-worthy. Bravo!



Prof. Ganesh N Prabhu, Chairperson, Career Development Services, Indian Institute of Management, Visakhapatnam

Congratulations to the entire second batch of IIMV for securing excellent job offers of their choice from many marquee recruiters



Gaurav Poswal, Placement Secretary, IIM Visakhapatnam,

We heartily thank our recruiters for reinforcing their faith in our students. We would like to congratulate our students for their efforts and the appreciation they received from the recruiters. We are confident that this success will continue over the years, making IIM Visakhapatnam reach greater heights

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